

# **PROGRAM TO PROGRAM ARTICULATION AGREEMENT**

Agreement with Respect to Applying the

## **CONSUMER & AGRI FINANCIAL**

**Associate of Applied Sciences Degree Program**

Towards the

## **BUSINESS TECHNOLOGY MAJOR**

**Bachelor of Business Administration Degree Program**

Between

**LAKE AREA TECHNICAL INSTITUTE**

and

**DAKOTA STATE UNIVERSITY**

### **I. Parties**

The parties to this agreement are Lake Area Technical Institute (LATI) and Dakota State University (DSU).

### **II. Purpose**

The purpose of this agreement is to:

- A. Have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- B. Provide increased education opportunities for students from South Dakota and the region;
- C. Extend and clarify educational opportunities for students;
- D. Provide LATI students who have completed the A.A.S degree in Consumer & Agri Financial an opportunity to earn a Bachelor of Business Administration degree with a major in Business Technology. (Attachment)

### **III. Academic Program**

- A. Upon successful completion of the major requirements specified in III. B below, Dakota State University will accept 27 technical course credits from the A.A.S. degree in Consumer & Agri Financial for students majoring in Business Technology. Students must successfully complete the A.A.S. degree in Consumer & Agri Financial from LATI prior to transferring to Dakota State University for the technical course credits to be accepted. General Education coursework is in addition to the 27 technical course credits. Students must meet all Board or Regents policies and university graduation requirements in order to receive a degree.

- B. Requirements to be completed at Dakota State University to earn a Bachelor of Business Administration degree with a major in Business Technology are outlined below.

**Business Core Major Requirements: 39 credits**

- BADM 101 Survey of Business (3 credits)
- BADM 220 Business Statistics (3 credits)
- BADM 310 Business Finance (3 credits)
- BADM 321 Business Statistics II (3 credits)
- BADM 344 Managerial Communications (3 credits)
- BADM 350 Legal Environment of Business (3 credits)
- BADM 360 Organization and Management (3 credits)
- BADM 370 Marketing (3 credits)
- BADM 405 International Trade and Finance (3 credits)
- BADM 425 Production and Operations Management (3 credits)
- BADM 482 Business Policy and Strategy (3 credits)
- CIS 325 Management Information Systems (3 credits)
- SOC 285 Society and Technology (3 credits)

**Required Business Technology Major Courses: 24 credits**

- ACCT 360 - Accounting Systems (3 credits)
- BADM 331 - Financial Technology (3 credits)
- BADM 435 - Management Technology and Innovation (3 credits)
- BADM 472 - Marketing Technology (3 credits)
- CIS 332 - Structured Systems Analysis and Design (3 credits)
- CIS 338 - Project Management (3 credits)
- CIS 384 - Decision Support Systems (3 credits)
- Choose one course from the following (3 credits)
- CIS 123 - Problem Solving and Programming (3 credits)
- CIS 130 - Visual Basic Programming (3 credits)
- CSC 150 - Computer Science I (3 credits)

**General Education/Institutional Graduation Requirement Courses: 30 credits**

The 30 credits must meet System General Education requirements and be selected from the approved list of courses specified in BOR policy 2:7. \* Note: Transferable general education course credits can be completed at LATI.

**Electives: 0 credits**

**Total number of credits at Dakota State University: 93**

**Transfer credits from LATI: 27\***

**Total credits required: 120**

\*Transferable general education course credits can be completed at LATI.

**IV. Obligations**

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved this articulation agreement.

**V. Modification**

This agreement may be modified from time to time by the South Dakota Board of Regents and Lake Area Technical Institute with approval by the South Dakota Board of Education. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

**VI. Incorporation of terms in master agreement.**

The parties have entered into the present agreement pursuant to the agreement of \_\_\_\_\_, 2018, between the South Dakota Board of Education on behalf of Lake Area Technical Institute and the South Dakota Board of Regents on behalf of Black Hills State University, Dakota State University, Northern State University, and the South Dakota School of Mines and Technology, South Dakota State University, and the University of South Dakota. This agreement shall be subject to all terms and conditions stated in the, 2018 agreement.

**VII. Effective Date of Agreement:** Start Date of the Fall 2019 term at LATI and DSU. The agreement applies to students who graduated from LATI in 2018 and subsequent years.

**VIII. Acceptance of Agreement:**

For Dakota State University:

\_\_\_\_\_  
*Noelene Bennett* Date: 12/13/19

\_\_\_\_\_  
*Jaime* Date: 12/13/19

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

**For Lake Area Technical Institute:**

*Kurt DeLong* \_\_\_\_\_ Date: 1/7/2020

*Diane Stiles* \_\_\_\_\_ Date: 1/7/2020

*M. McCarty* \_\_\_\_\_ Date: 1/7/2020

*Jan Edwards* \_\_\_\_\_ Date: 1/7/2020

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

**Financial Services      Consumer & Agri Financial Options**

Semester Course Outline      2018 - 2019

20 Months (4 Semesters and 1 Summer Session) • Revised: 6/6/18

Associate of Applied Science (A.A.S.) Degree • Credits Required for Graduation: 74.5

**First Year — Fall Semester**

| Course Number | Course Title                   | Clock Hours | Credits |
|---------------|--------------------------------|-------------|---------|
| AG 159        | Farm/Ranch Records             | 45          | 3       |
| ACCT 210      | Principles of Accounting       | 45          | 3       |
| CSC 105       | Computer Software Applications | 45          | 3       |
| CSS 100       | Career Search Strategies       | 8           | .5      |

|          |                                  |     |      |
|----------|----------------------------------|-----|------|
| ECON 201 | Principles of Microeconomics I * | 45  | 3    |
| ENGL 101 | Composition                      | 45  | 3    |
| SPCM 101 | Fundamentals of Speech *         | 45  | 3    |
| Total    |                                  | 278 | 18.5 |

**First Year — Spring Semester**

| Course Number | Course Title                      | Clock Hours | Credits |
|---------------|-----------------------------------|-------------|---------|
| BUS 220       | Personal Finance                  | 45          | 3       |
| ACCT 211      | Principles of Accounting II       | 45          | 3       |
| CIS 125       | Advanced Computer Applications    | 45          | 3       |
| ECON 202      | Principles of Macroeconomics II * | 45          | 3       |
| MATH 101      | Intermediate Algebra              | 45          | 3       |
| PSYC 101      | General Psychology                | 45          | 3       |
| Total         |                                   | 270         | 18      |

**First Year — Summer Session**

| Course Number | Course Title             | Clock Hours | Credits |
|---------------|--------------------------|-------------|---------|
| BUS 246       | Internship A             | 180         | 3       |
| BUS 247       | Internship B or Elective | 180         | 3       |
| Total         |                          | 360         | 6       |

**Second Year — Fall Semester**

| Course Number | Course Title              | Clock Hours | Credits |
|---------------|---------------------------|-------------|---------|
| BUS 140       | Business Law              | 45          | 3       |
| BUS 200       | Principles of Banking     | 45          | 3       |
| BUS 219       | Fundamentals of Lending I | 45          | 3       |
| BUS 226       | Wealth Management         | 30          | 2       |
| BUS 236       | Financial Management      | 45          | 3       |
| ACCT 218      | Tax Accounting I          | 45          | 3       |
| Total         |                           | 269         | 17      |

**Second Year — Spring Semester**

| Course Number | Course Title   | Clock Hours | Credits |
|---------------|--|-------------|---------|
| BUS 160       |  | 45          | 3       |
| BUS 209       | Principles of Insurance (Consumer). OR BUS 241 Ag Lending (Agri) | 45          | 3       |
| BUSQ13        | Marketing Services-  | 45          | 3       |
| BUS 222       | Fundamentals of Lending] II                                      | 45          | 3       |
| ACCTQ24       | Financial Statement Analysis                                     | 45          | 3       |
| Total         |  | 240         | 15      |

Questions? Contact [Kerry.Strager@lakeareatech.edu](mailto:Kerry.Strager@lakeareatech.edu) or [Lorna.Hofer@lakeareatech.edu](mailto:Lorna.Hofer@lakeareatech.edu)

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